

Mansfield Advisors

Graduate and Undergraduate Career Opportunities

CREATING VALUE IN HEALTHCARE AND LIFE SCIENCES



mansfieldadvisors.com

BARCELONA | BRUSSELS | DUSSELDORF | HAMBURG | LISBON | LONDON | MADRID | MUNICH | PARIS



Mansfield at a glance

Mansfield Advisors is an award-winning strategy consulting firm in healthcare, life sciences, pharma, animal health, social care and digital.



Founded by two former McKinsey consultants and based on the King's Fund Health Campus off Harley Street in the heart of healthcare London, our consultants include scientists, medical doctors, dentists and vets, supported by Senior Advisors with operational and market expertise. Whilst we are based in London, our focus is international and we are members of European Healthcare Investor Association and the Curis Alliance, our network of leading independent healthcare strategy consulting firms in Europe with 200 consultants in 9 offices across 6 countries.



"I had no idea what consulting was as an undergraduate – I joined a global consulting firm after five years as a medic in the NHS, because I had heard it was a fast way to develop business skills. We take top people, often clinicians or scientists, and train them to be commercial and strategic. You will acquire rounded business skills in three years with us that it would take twice as long to develop in other companies, established or start-up, because of the case-based nature of our work."

Dr Victor Chua, Senior Partner



"At Mansfield, we invest in our staff, who are our only asset, to ensure our clients are ultimately served in the best way possible. Projects build on our knowledge base, but we work quickly to solve new problems, using the classic strategy consulting toolkit."

We set up Mansfield to do healthcare strategy consulting the way it should be done, and offer actionable insights with real, substantial value. We help clients understand the intricacies of healthcare – people, providers, politics, payments – so they can make the best possible decisions. What motivates me is that healthcare is a universal concern, and I am proud to work in such a fascinating segment to make a difference to society."

Adam Scott, Senior Partner



Why Mansfield

Our values are commerciality, transparency, curiosity, and collaboration. We believe we have a uniquely open and supportive culture, and invest heavily in our employees with the aim of building a high achieving diverse team who are rewarded for their hard work, and who feel they play a part in the direction and focus of the company – this was a founding principle for the firm.

Healthcare focus

We are sector experts, only delivering projects in healthcare, life sciences, pharma, veterinary, social care and digital.

Unparalleled exposure

Our projects involve Partner-led problem solving so you can learn from the best, and early opportunities to lead client interactions for those ambitious and capable enough to do so.

Commercial and technical skills

We are commercial in the way we think, but deploy rich scientific expertise where relevant on projects.

Training opportunities

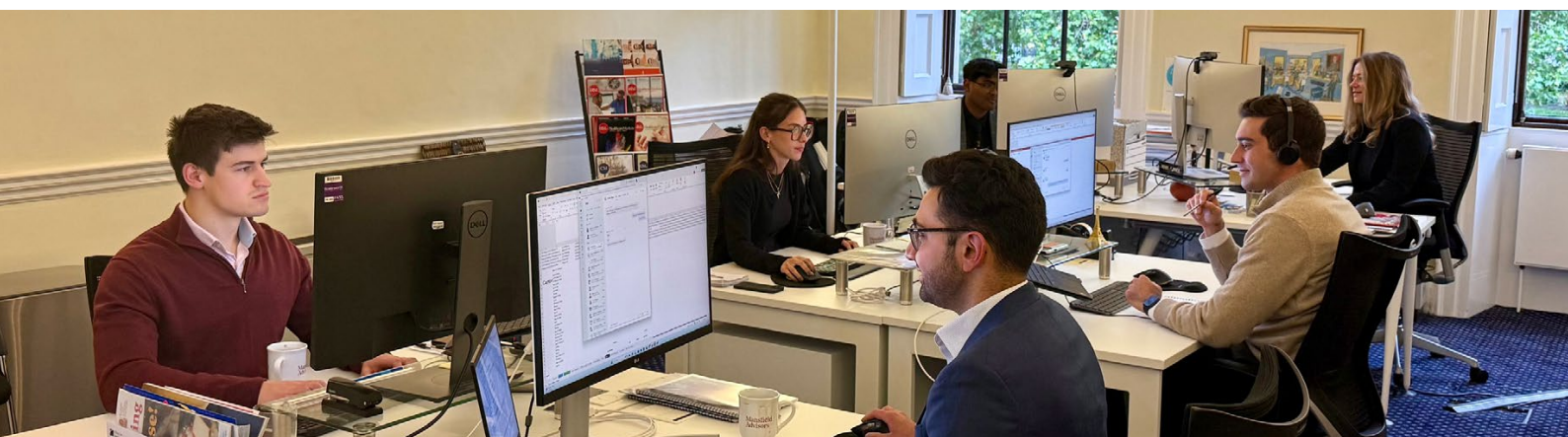
Our whole team is employed and trained by us; we do not rely on contractors, and our team receives fantastic mentorship at all levels.

Work/life balance

We leverage our deep sector knowledge and experience over many years to deliver high quality projects efficiently – this allows for a strong work-life balance.

Professional development

We provide opportunities to advance your career on merit, with progression from Analyst to Engagement Manager and then a route to Partnership.



What we do

We work for public and private companies and investors, helping them create value by understanding the key commercial questions when growing, buying and selling businesses. We advise on corporate strategy, value creation and commercial due diligence by combining research, modelling and analysis with clinical, scientific and operational knowledge.

Corporate strategy

How can our corporate client best achieve its strategic objectives



We work with leading providers, payors, manufacturers, distributors and regulators. Projects typically take 4-12 weeks and sometimes longer and cover areas such as operational turnaround, market entry, portfolio review, market mapping, and strategy on pricing, location and post-acquisition integration. These projects provide an excellent opportunity to develop deep sub sector expertise and form lasting client relationships.

Commercial due diligence

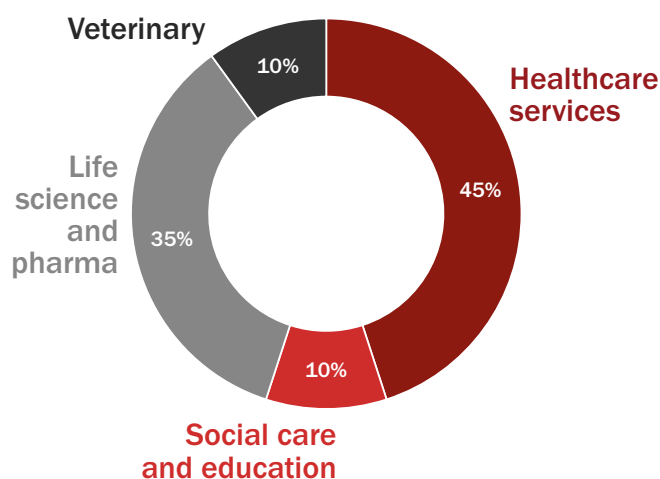
Should an investor buy this asset from a commercial standpoint



We advise leading private equity and institutional investors to support transactions and make the right decisions. Through both primary research (expert interviews and surveys) and strong data analytics, we examine the underlying market, competition, customers, regulation and the company's historic performance and business plan to inform our view. Projects are typically short (3-4 weeks), providing an excellent opportunity to learn about a variety of sectors across multiple projects in a short space of time.



Indicative split of projects



Supporting growth of a veterinary group

We advised Sovereign Capital Partners, a private equity investor, on their entry into the veterinary referral market, on building a successful chain of veterinary clinics (Linnaeus), and ultimately on selling the business to Mars. We continue to work with Mars on their corporate strategy globally.



We conducted **market mapping** of the UK veterinary market, to identify acquisition opportunities. We then conducted **buy-side commercial due diligence** on Willows, which was subsequently acquired by Sovereign Capital to allow them to enter the UK veterinary market

We conducted **buy-side commercial due diligence** on North Downs, which was also subsequently acquired by Sovereign

We provided further **buy-side commercial due diligence** services to Sovereign Capital to support the acquisition of calder vets and shire vets

We delivered two **corporate strategy** projects to reposition the enlarged business and direct further acquisitions (~50 practices in total) including a rebranding of the platform to Linnaeus

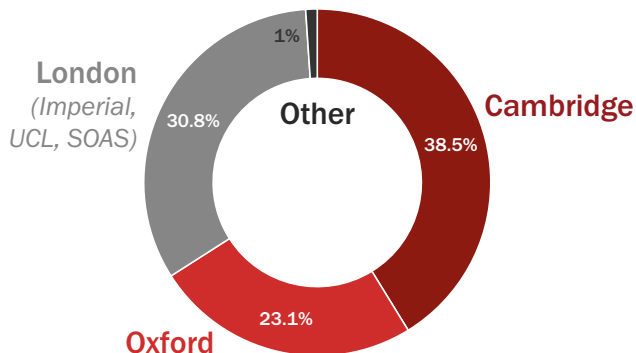
We provided **sell-side due diligence** to Linnaeus, enabling their sale to Mars, and providing Sovereign Capital with their largest ever exit

We continue to do **corporate strategy** and **market mapping** work with Mars today, and have supported them to map five veterinary markets globally

Our consulting team

We seek to hire the best talent from the top universities. We have a growing team of 20+ consultants, with a large representation of medical and veterinary doctors, dentists and life scientists.

Universities that analysts have come from, since 2019



20+ Consultants



10 Languages spoken



"I've worked with or for Mansfield as a senior engagement manager for many years, and I've always been impressed by the calibre of people in our teams. We give people real responsibility early on – not just a well-designed 'consulting toolkit' to deliver high-quality work, but also meaningful opportunities to contribute to the team and engage with clients. What sets us apart is that we manage to do all of this within a friendly, supportive culture that enables people to thrive."

Paul Fegan, Senior Engagement Manager



"Since joining as a junior analyst, Mansfield has given me opportunities to be involved in all aspects of a project, from business development, to execution, to delivery to the client. Exposure to a wide range of sectors and project types, supported by a friendly and approachable team at all levels, has enabled me to develop a broad consulting skillset."

Tatianna Vandermark, Senior Analyst



"Best place to learn and grow at all career stages, with early responsibility, a high standard of reports, and a smart, engaging team."

Former Engagement Manager

"Incredible opportunities for junior development, with excellent exposure to senior leadership and clients. Mansfield takes an active role in training staff, all of the team are friendly and happy to help with anything and everything!"

Former Junior Analyst



"Nimble, meritocratic, and with a specific focus on the life sciences industry, Mansfield Advisors offers a unique consulting experience working alongside colleagues with deep scientific and medical expertise. Consultants at all levels, even right out of University, interact with clients, and senior staff willingly share their feedback and career insights as eager mentors. The firm's culture emphasizes preparedness, respect and inclusion, and preparation."

Application process

On-cycle applications for summer internships and graduates close on Friday 6 November 2026, with CV screening and subsequent interviews and assessment in December.

We also welcome off-cycle applications from outstanding candidates.



What is a case interview?

Case interviews reflect real-world challenges that our clients face. They are designed to simulate problem-solving discussions that our team have on a day-to-day basis when delivering both commercial diligence and corporate strategy projects. Through our discussion, we're looking to assess:

- Ability to lead a discussion and ask relevant questions
- The structured approach you take to solving a problem
- How analytical and creative your thinking is
- Ability to manipulate data to quantify and make recommendations
- Communication skills in conveying ideas



Professional development

We offer progression from Junior Analyst to Engagement Manager and beyond, providing great opportunities to advance your career as a strategy consultant.



"Since joining as a Junior Analyst in 2018, I've been supported and given opportunities to grow at every stage. As Mansfield is a boutique consulting firm, I've had significant exposure to the Senior Partners from day one, which has enabled me to quickly build my consulting toolkit. In addition, Mansfield invest heavily in its consultants through regular training, mentorship programmes and post-project feedback sessions, all of which has tremendously assisted with my development."

Ali Bahram, Associate Partner

Rewarding our people

We are highly competitive in our offering, and reward hard work and commitment. We offer a great benefits package, fantastic team building events, and opportunities for secondments with clients.

Core benefits

- Competitive salary and discretionary bi-annual bonus
- Pension scheme
- Private medical insurance
- Employee Assistance Programme (EAP)

Wider benefits

- 25 days holiday per year, increasing to 30 days with service
- £500 'Be Active' health benefit
- Partner Life Insurance
- Cycle to work
- Season ticket loans
- YuLife (wellbeing and rewards app)
- Additional time off
- Sabbaticals
- Holiday banking
- Enhanced parental leave
- Free office refreshments and snacks and discounted restaurant
- Flexible work opportunities
- Microsoft Office for home use
- Take your laptop home once it is retired
- Regular project team dinners and team building events – such as Tough Mudder, Polo in the Park, Cooking, Quizzes, Ice Skating, and Christmas Event
- Annual off-site event – Each year, we host an offsite event to support team development. This year's event will be an overnight stay at a 4-star Jacobean mansion, featuring morning workshops, a group lunch, and professional negotiation training in the afternoon.
- Secondment opportunities to clients, our European partner consulting firms in the Curis Alliance – WMC Healthcare and Antares – and other healthcare advisory firms (such as Savills)



"After completing many projects across a wide variety of healthcare sectors, Mansfield offered me a secondment opportunity at Savills in their Operational Capital Markets (OCM) division, which advises investors on living real estate including healthcare, life sciences and senior housing. This was a great experience professionally and personally, as I learnt new skills in real estate valuation, leveraged my commercial know-how with the new team and saw how a multinational corporation operates."

Associate, 2022

Annual charity

We take pride in our strong sense of social responsibility and are committed to supporting meaningful causes. Each year, we select a charity to support through our fundraising efforts. In 2025, we raised funds for SEDS COnnective. In previous years, we have supported Turn2Us, James' Place, The Care Workers' Charity and this year it is Ataxia UK. Our team actively participates in a range of fundraising events, including Tough Mudder, triathlons, and various other challenges and events.

Mansfield Advisors





Find out more

We are very transparent – if you'd like to find out more about Mansfield and what people say about us, visit our website, Vault, Glassdoor, and LinkedIn page.

Mansfield Advisors



Apply now via our website



- #17** Vault Consulting 25 EMEA best consulting firms to work for
- #4** Best Consulting Firms in EMEA for *Hours in the office*
- #4** Best Consulting Firms in EMEA for *Work/Life balance*
- #7** Diversity with regard to Race/Ethnicity



★★★★☆ 4.6 stars

91% recommended to a friend

100% approval of CEO



Explore our latest external activities